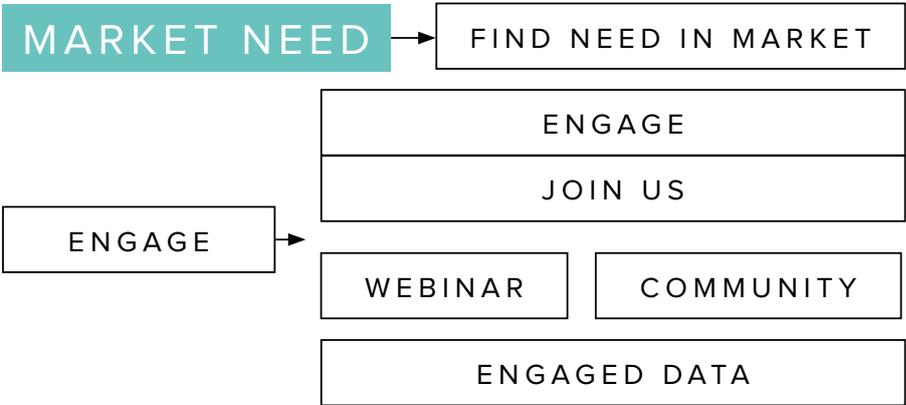
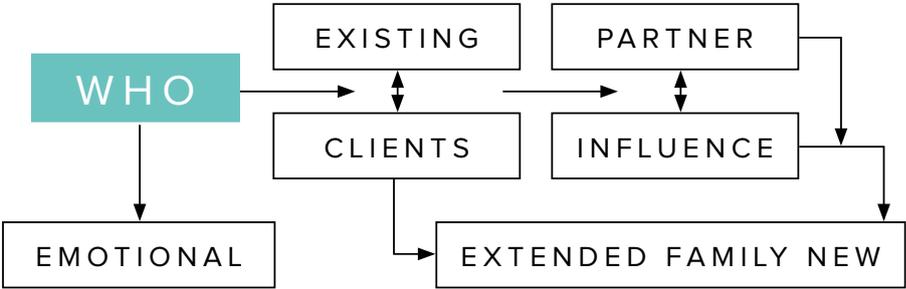


# INNOVATION

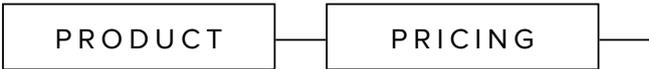
## INNOVATE CUSTOMER JOURNEY

**PULL**



## BRAND LED NOT SALES LED

INNOVATE <



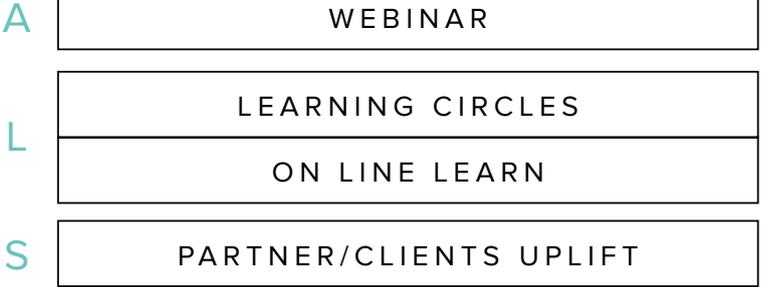
**GURUS**  
**3%**  
LEAD FACE INDUSTRY

**ADVOCACY**  
• CLIENTS  
• INFLUENCERS

**TRI**  
• TEST • REDESIGN  
• ITERATE

**PRODUCT**

REVENUE  
MODEL



**NEW TRADING ECONOMY** **PRICING**

BUNDLE  
PRICING

